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New order; Mexico

In early January of this year, Velan Srl was awarded their first order in Mexico from ICA Fluor Daniel. This order, for two offshore platforms May A and May B, was worth E 730 000.

Competition was fierce, but Velan Srl was awarded the contract due to good communication between Velan Srl, their distributor in Mexico, Samax S.A., and the customer. Other contributing factors for the award was Velan's excellent reputation, high quality of the product, competitive pricing and short, reliable delivery. Velan Srl delivered the valves within the promised 14 weeks.

Velan Srl thanks ICA Fluor Daniel for their confidence, and also Samax whose hard work and professionalism made the order a success.

New test rigs acquired

In the past months, Velan Srl has installed two new, fully automated testing rigs for final pressure testing of API 6D & 6A Trunnion-Mounted Ball Valves.

One rig is dedicated to sizes up to 24" and pressure classes up to class 600. The larger one covers the rest of the product range. The rigs feature safety protection for the operators and witnessing inspectors, and have a separate tank for filtering and regenerating testing medium. The testing pressure and hold time are automatically set and controlled.

As well, Velan Srl is furnished with traditional pressure testing equipment, which is used for oversized valves or if particular testing conditions are required, which may not be covered by the automatic rigs.



Distributor visit; Tuvacol

In March, Velan Srl was pleased to welcome Jaime, Gustavo and Carlos Yacamán of Tuvacol. Tuvacol, based in Columbia, is Velan Srl's first stocking distributor in Latin America.

The Yacamans visited Italy to build a closer relationship with the staff of Velan Srl, and to increase their knowledge of the API 6D & 6A Trunnion-Mounted Ball Valve product line. During their visit, the Yacamans were able to inspect valves which would fill their stock order, and received brief training on the available products.

Velan Srl thanks the Yacamans for an enjoyable visit, and looks forward to a continued positive working relationship.

New welding facilities

Velan Srl has built an in-house welding facility, by segregating and dedicating an area of approximately 200 m² within their shop. The welding facility is equipped with two welding robots for SAW. Two fully qualified welders operate the machines, as well as traditional welding equipment.

The Welding Qualification Procedures are already available. The NDT examinations on the weld bevels and beams are completed by



our QC personnel using our own Ultrasonic and Dye penetrant equipment.

Velan Srl is currently in discussions regarding plans to build a radiographic facility.

**This newsletter was
produced by Velan Srl.
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